

# PROJECT LOGISTICS





**End-to-end solutions for transporting heavy and oversized equipment as part of industrial construction or modernisation projects.**



# ***TELS GLOBAL***

*We are a global logistics provider. We offer end-to-end transport logistics solutions across all modes of transportation, including warehousing, insurance, financial, and other related services*



***telsglobal.com***

Founded in 2001 in London, UK, we have been operating in the European market since 2002, specialising in import/export shipments between EU countries, Eastern Europe, and Asia.

9 countries

11 companies



UK, LONDON



POLAND, WARSAW



CZECH REPUBLIC,  
PRAGUE



UKRAINE, KYIV



BELARUS, MINSK



RUSSIA, MOSCOW



KAZAKHSTAN, ALMATY



CHINA, SHANGHAI



TÜRKIYE, ISTANBUL

# 24 years of logistics expertise

**730**  
destinations

**500+** professionals

transportation  
across

**92**  
countries

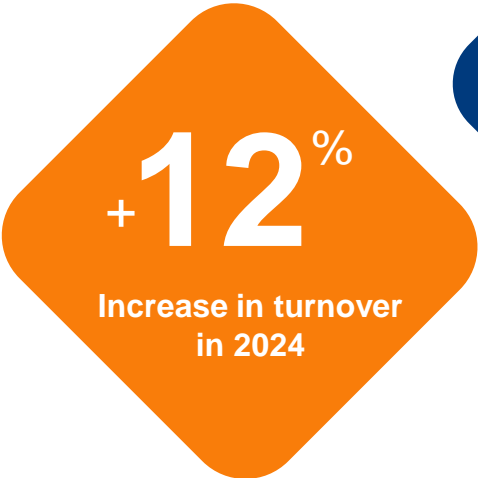
**1,700+** clients annually



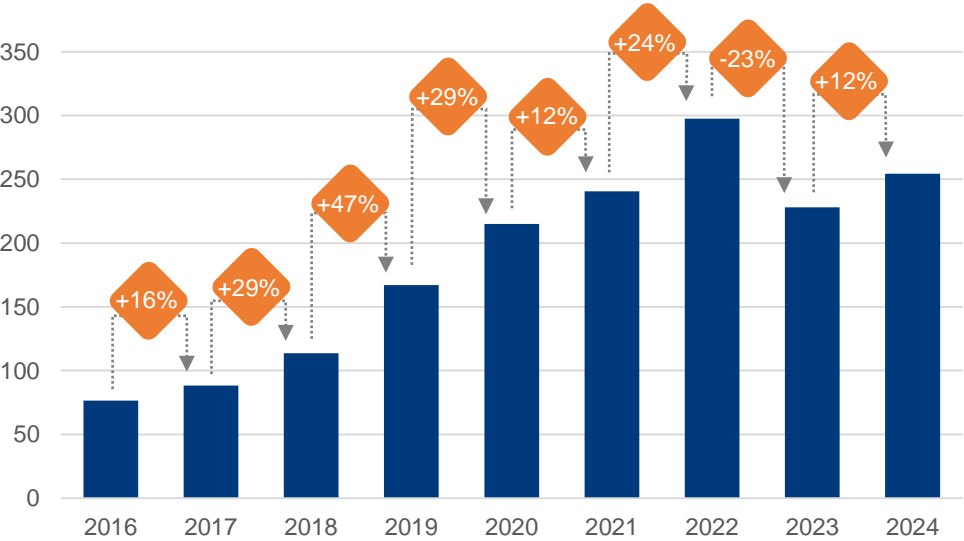
**TELS GLOBAL**  
FORWARD TOGETHER



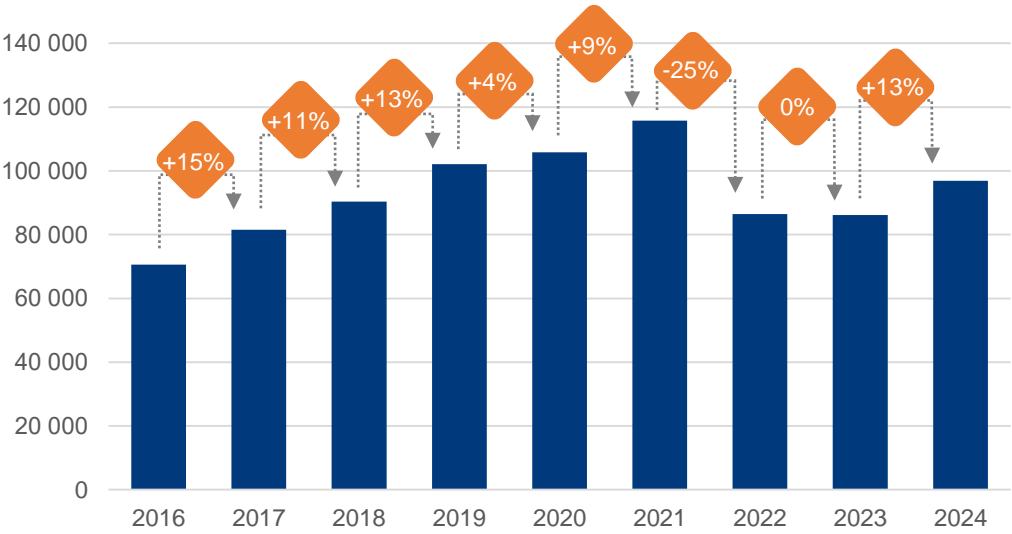
# GROWTH DYNAMICS



## Turnover



## Transportation orders



# STEADY DEVELOPMENT

## Financial Stability:



- 100% equity and business development using Company's own sources of financing
- management accounting based on the International Accounting Standards (IAS)
- Company's financial standing quotation by Dun&Bradstreet (D&B), an international rating agency
- cooperation with world leaders in the field of cargo insurance

## Development Investment:



- detailed study of the world freight transportation market by the Company's Analytical Department
- development of promising transportation destinations by opening new offices and departments
- annual allocation of funds for personnel training and development
- organisation of continuous training for employees in the Company's Corporate Training Centre
- constant technological renovation and re-equipment

## Service Quality Control and Development:

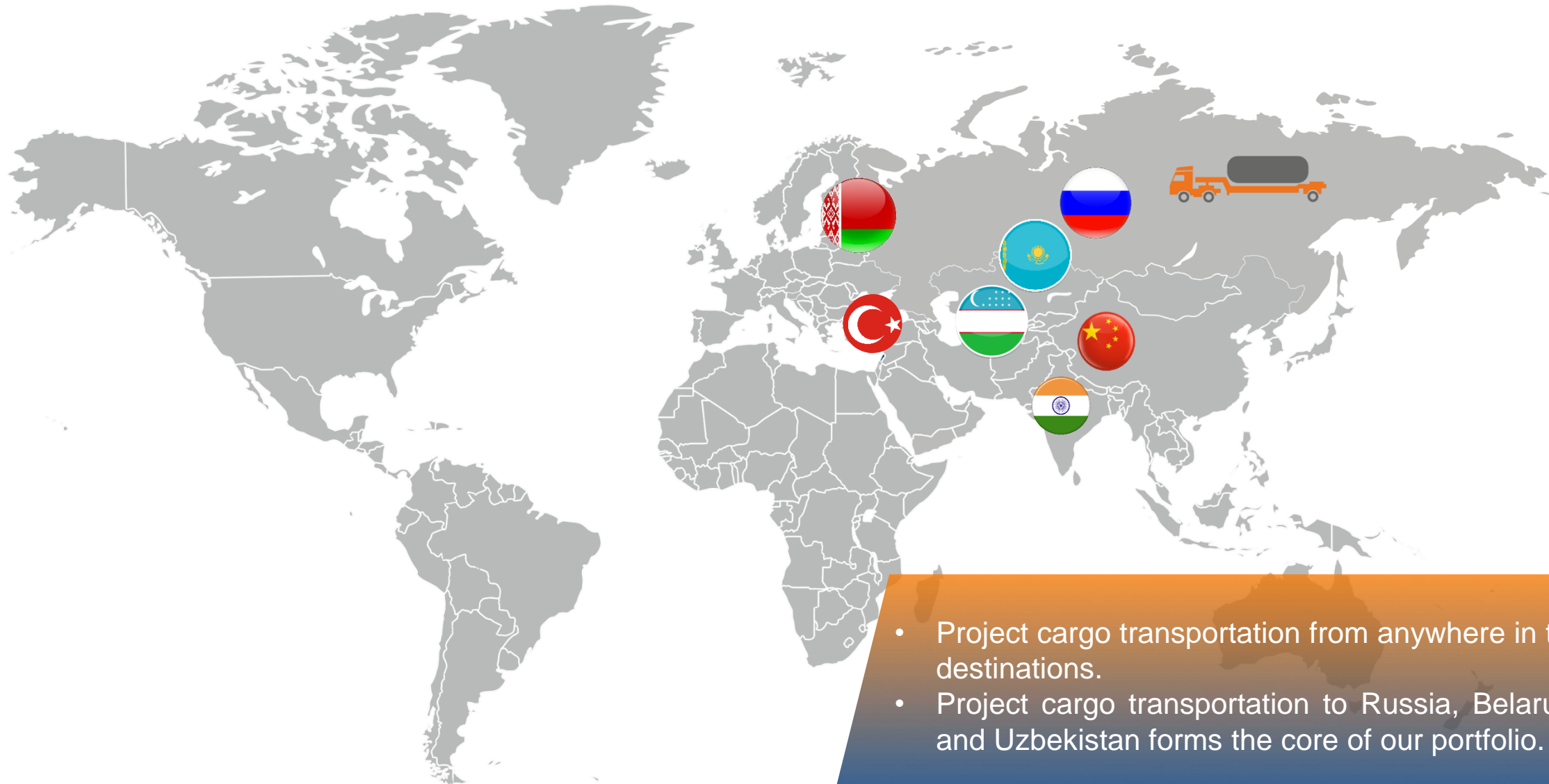


- continuous monitoring of customer satisfaction and consumer expectations research
- continuous quality control of transport companies
- regular internal and external audits of quality and environmental management systems (ISO)



# GLOBAL SHIPPING TO CIS COUNTRIES

**TELS GLOBAL**  
FORWARD TOGETHER



- Project cargo transportation from anywhere in the world to CIS destinations.
- Project cargo transportation to Russia, Belarus, Kazakhstan, and Uzbekistan forms the core of our portfolio.



## Our Project Cargo Quotation for the Bottling (Beverage) Industry



# COMPREHENSIVE PROJECT PREPARATION



1 Budget planning for logistics at the investment planning stage for the entire project



2 Consulting on the most efficient delivery strategies for equipment





3 Market analysis and logistics forecasting to identify key factors shaping current market trends




4 Customs consulting to determine the most efficient export/import clearance strategy


# EQUIPMENT IMPORT STRATEGY DEVELOPMENT IN PARTNERSHIP WITH A CUSTOMS BROKER

**1**  
 Project implementation in collaboration with a customs broker

**2**  
 Full-service logistics package along with technical inspection, preparation of supporting documentation, obtaining of a preliminary customs classification decision and a customs classification decision, and temporary storage warehouse services

**3**  
 Contracting options: two separate contracts with a freight forwarder and a customs broker or a single contract with a customs broker

**4**  
 Portfolio of completed joint projects, including performance analysis and expert evaluation

**5**  
 Deep expertise of a customs broker in obtaining a customs classification decision for bottling industry clients



**Formation of block shipments and consolidated customs clearance for all trucks in the country of origin and synchronised arrival of all trucks at the office of destination**






**1** Block transportation is one of the options to deliver all cargo components simultaneously to a single customs office allowing clearance under a single node code or for the entire line

**2** This method carries more risk, that is why we offer one-stop coordination

**3** Formation of block shipments, including transportation of oversized cargo in blocks



# WAREHOUSING

-  1 Indoor and outdoor temporary storage warehouses for cargo consolidation and customs clearance
-  2 Temporary storage warehouses available at the border, within Russia, and at seaports
-  3 Full documentation support for customs clearance (Transit Declaration, Report on Acceptance of Cargo for Storage (DO1), and supporting documentation)
-  4 Handling operations
-  5 Coordination of clearance from the temporary storage warehouse





# Cargo Surveying and Insurance



Report No :  
Report date :  
**LOADING SUPERVISION REPORT**

#### I. GENERAL INFORMATION

Applicant	SOUTH OCEAN LOGISTICS CO., LTD.		
Attn	/		
Supplier	FOSHAN SITI B&T CERAMIC TECHNOLOGY CO. LTD.		
Factory	FOSHAN SITI B&T CERAMIC TECHNOLOGY CO. LTD.		
Factory Address	No. 9 Hengliang Road, Hecheng Street, Gaoming District, Foshan City	Location of loading	No. 3 Baohuan East Road, Guangzhou Free Trade Zone
Date of loading	2024-8-23-24	Time of loading	Start time: 10:00/End time: 24:00
P.O No.:	/	Weather condition	sunny
Inspection method with	<input checked="" type="checkbox"/> GWI (version: ) / <input type="checkbox"/> SWI (version: )	Inspection type	loading supervision
Product Description			

#### II. QUANTITY AVAILABLE

PO No.	Model No.	PO QTY		Loaded QTY	
		PCS	Pallets	PCS	Pallets
	36	1	1	1	1
	40	1	1	1	1
	44	1	1	1	1
	55	1	1	1	1
	56	1	1	1	1
	57	1	1	1	1
	Total	6	6	6	6

#### 1st Container Packing List

Container No.	N/A	Container type	<input type="checkbox"/> 20' <input type="checkbox"/> 40' <input type="checkbox"/> 45' <input type="checkbox"/> GP <input type="checkbox"/> HQ	
Carrier's seal No.	N/A	GIS' seal No.	N/A	
PO	Item No.	PCS	Pallets	
	36	1	1	
	40	1	1	
	44	1	1	
	55	1	1	
	56	1	1	
	57	1	1	
	Total	6	6	

#### III. INSPECTION RESULT

OVERALL	
CONCLUSION	



**Shenzhen Southocean Logistics Co., Ltd.**

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Version: 2.1

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ort date :  
**LOADING SUPERVISION REPORT**

#### TO ATTACHMENT

#### Product view



# CARGO PACKAGING SOLUTIONS



**1** Wooden packaging for both standard and oversized cargo



**2** Renting or purchasing containers



**3** Protective tarpaulin covers for oversized cargo



**4** Additional cargo securing solutions



**5** Expert guidance on packing methods provided to the shipper



**6** Repair of damaged packaging at transshipment points

## Projects Completed in Bottling and Food Industry







**Client:** PepsiCo Holdings LLC

**Project Period:** 2021–2022

**Countries of Origin:** UK, BE, NL, CN

**Shipment Volume:** 355 standard trucks,  
20 oversized cargo shipments

**Key Project Details:** Equipment transportation in blocks. Trucks per block: 30 max. Close collaboration with the customs broker regarding equipment import/export strategy

**Project:** Construction of a Snack Production Plant in Tolmachevo, Novosibirsk Region





**Client:** Arnest, Packaging Solutions

**Project Period:** 2023–2024

**Country of Origin:** CN

**Shipment Volume:** 130 containers, 68 trucks,  
54 oversized cargo shipments

**Key Project Details:** Large-volume shipment involving multiple modes of transportation, block shipments organised for road and rail transport (up to 20 trucks per block). Survey reports prepared for each loading operation, container purchasing, timely project execution, cargo consolidation at the rail terminal for customs clearance

**Project:** Delivery of an  
Aluminium Can Production  
Line



**Client:** AQUALIFE Manufacturing Company LLC

**Project Period:** 2024–2025

**Country of Origin:** DE

**Shipment Volume:**

Lot 1 – 23 standard trucks + 4 oversized cargo shipments;  
Lot 2 – 21 standard trucks + 3 oversized cargo shipments

**Key Project Details:** Year-end transportation during a shortage of available trucks, optimised oversized cargo delivery through transshipment in Türkiye reducing the number of required vehicles

**Project:** Delivery of a Bottling Line  
from Germany to Uzbekistan





**Client:** Krones AG

**Project Period:** 2025

**Country of Origin:** DE

**Shipment Volume:** 40 standard curtain-sided trucks +  
4 oversized cargo shipments

**Key Project Details:** Early-stage budget lock-in for project cost certainty, tight schedule and coordinated shipments from various German regions

**Project:** Delivery of a Bottling Line  
from Germany to Kazakhstan

## Projects Completed in Other Industries







**Project Period:** 2021–2022

**Countries of Origin:** IT, RO

**Shipment Volume:** 159 standard curtain-sided trucks + 9 oversized cargo shipments

**Key Project Details:** Challenging project launch due to tight budget constraints, tight schedule for exporting a large number of trucks.

**Project:** Construction of an Ammonia and Carbamide Production Plant for EuroChem

**Project Period:** 2022

**Country of Origin:** DE

**Shipment Volume:** 120 standard cargo shipments from Germany; 39 oversized cargo shipments, consolidation at the temporary storage warehouse, and exporting

**Key Project Details:** Full cargo volume exported within one month, consolidation of all cargo shipments at the temporary storage warehouse for joint customs clearance, handling operations at the temporary storage warehouse, and unloading at the Client's site

**Project:** Equipment Delivery for the Volga Hydroelectric Station



**Project Period:** 2022–2024

The project was executed in phases.

Phase 1 (2022): Shipments from Spain and Italy;  
phase 2 (2024): Shipments from India and China.

**Countries of Origin:** ES, IT, CN, IN

**Shipment Volume:** 112 standard cargo shipments +  
9 oversized cargo shipments

**Key Project Details:** Introducing sanctions, export restrictions on equipment, inaccurate dimensions provided by the shipper for oversized cargo, Houthi activity period during shipments from India, severe shortage in OT and FR containers. China phase launch during peak season (Chinese New Year)

**Project:** Delivery of Several  
Laminate Flooring Production Lines

**Project Period:** 2022–2023

**Countries of Origin:** IT, CZ

**Shipment Volume:** 48 standard curtain-sided trucks  
+ 12 oversized cargo shipments

**Key Project Details:** Project launch during peak season (in December), tight and high-risk budget. Significant number of block shipments coordinated

**Project:** Modernisation of  
the Moscow Refinery

**Project Period:** 2022–2025

**Countries of Origin:** IT, CN, BE, KOR, DE, LT, UK

**Shipment Volume:** 74 standard cargo shipments,  
33 oversized cargo shipments

**Key Project Details:** Project launch during peak season (in December), tight and high-risk budget. Significant number of block shipments coordinated

**Project:** Karachaganak Oil  
Field Project



**Project Period:** 2022–2023

**Countries of Origin:** CN, DE, SK, EST

**Shipment Volume:** 39 oversized cargo shipments + 28 standard cargo shipments

**Key Project Details:** Lowest bid contract, highly complex formation process, multi-origin shipments, strict budget compliance requirements, contracting with the temporary storage warehouse for customs clearance operations, high penalties imposed for delivery delays

**Project:** Delivery of Wind Turbine Components for NovaWind



**Project Period:** 2024

**Country of Origin:** CN

**Shipment Volume:** 10 standard trucks +  
5 oversized cargo shipments

**Key Project Details:** Challenging project launch due to tight budget constraints, tight schedule for exporting a large number of trucks

**Project:** Bystra Mining and  
Processing Plant





**Project Period:** 2024

**Country of Origin:** CN

**Shipment Volume:** 93 standard trucks from China, 74 standard trucks from the temporary storage warehouse, 13 oversized cargo shipments

**Key Project Details:** Two-year project preparatory phase, joint project launch in partnership with a customs broker, full outsourcing model for project implementation, preparation of supporting documentation, obtaining of a classification decision, import strategy development, selection of a temporary storage warehouse for cargo consolidation, surveying at the loading point, packaging solutions

**Project:** Delivery of a Ceramic Tile Production Line



**Evgeniy Yurashchik**  
Head of Project and  
Oversize Cargo Department

